

Registered Office: Commerz, 3rd Floor, International Business Park, Oberoi Garden City, Goregaon (E), Mumbai – 400 063, India

CIN: L45200MH1998PLC114818. E-mail ID: corporate@oberoirealty.com, Website: www.oberoirealty.com, Tel: +9122 6677 3333, Fax: +91 22 6677 3334

Audited Consolidated Financial Results for the Year Ended March 31, 2019

(Rs. in Lakh, except per share data)

| | | (Rs. in Lakh, except per share data) | | | | | |
|----|--|--------------------------------------|-------------------|---------------------------|----------------------|--------------------|--|
| No | Particulars | Quarter ended | | | Year ended | | |
| | | 31/03/2019 | 31/12/2018 | 31/03/2018 | 31/03/2019 | 31/03/2018 | |
| | | Audited (Refer note 2) | Unaudited | Audited (Refer note 2) | Audited | Audited | |
| 1 | Income a. Revenue from operations b. Other income | 57,351 2,379 59,730 | 52,862 2,017 | 34,497 787 | 2,58,250 7,875 | 1,26,543 2,658 | |
| ^ | Total income (a+b) | 39,730 | 54,879 | 35,284 | 2,66,125 | 1,29,201 | |
| 2 | Expenses a. Operating costs b. Changes in inventories c. Excise duty | 52,271 (20,590) | 35,371 (5,621) | 31,677 (18,491) | 1,65,243 (40,523) | 95,814 (49,035) | |
| | d. Employee benefits expense e. Finance cost | 1,810 376 | 1,735 485 | 1,568 188 | 7,335 1,936 | 6,715 686 | |
| | f. Depreciation and amortisation g. Other expenses | 1,104 2,887 | 1,141 2,568 | 1,175 1,408 | 4,404 10,658 | 4,907 5,520 | |
| | Total expenses (a+b+c+d+e+f+g) | 37,858 | 35,679 | 17,525 | 1,49,053 | 64,610 | |
| 3 | Profit before share of profit / (loss) of joint ventures (net) and exceptional items (1-2) | 21,872 | 19,200 | 17,759 | 1,17,072 | 64,591 | |
| 4 | Share of profit / (loss) of joint ventures (net) | 140 | 324 | 107 | 690 | 362 | |
| 5 | Profit before exceptional items and tax (3+4) | 22,012 | 19,524 | 17,866 | 1,17,762 | 64,953 | |
| 6 | Exceptional item (net of tax expense) | - | | - | - | <u>-</u> | |
| 7 | Profit before tax (5+6) | 22,012 | 19,524 | 17,866 | 1,17,762 | 64,953 | |
| 8 | Tax expense | | | 35.500 | | | |
| | 1. Current tax | 6,254 | 5,556 | 6,244 | 35,286 | 22,092 | |
| | 2. Deferred tax | 182 | 175 | (2,670) | 11 | (3,019) | |
| 9 | Net profit for the period (7-8) | 15,576 | 13,793 | 14,292 | 81,693 | 45,880 | |
| 10 | Other comprehensive income 1. Items that will not be reclassified to profit or loss 2. Income tax relating to items that will not be reclassified to | 32 | (5) | 25 | 95 | 177 | |
| | profit or loss | (10) | 1 | (6) | (32) | (58) | |
| 11 | Total comprehensive income for the period (9+10)** | 15,598 | 13,789 | 14,311 | 81,756 | 45,999 | |
| 12 | Paid-up equity share capital (Face value of Rs.10 each) | 36,360 | 36,360 | 33,960 | 36,360 | 33,960 | |
| 13 | Reserves and surplus (excluding revaluation reserves) | Commission of New A | Vine | | 7,66,557 | 5,75,277 | |
| 14 | Earnings per share (EPS)* (Face value of Rs.10 each) | Wysellien Company And | | | minute and a second | | |
| | a) Basic EPS b) Diluted EPS | 4.28 4.28 | 3.79 3.79 | 4.21 4.21 | 22.80 | 13.51 13.51 | |

* Not annualised, except year end Basic and Diluted EPS

** Entirely attributable to owner of the parent.

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- The Audited Consolidated Financial Results for the year ended March 31, 2019 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 10, 2019. The Statutory Auditors have expressed an unmodified audit opinion. The Consolidated Financial Results are prepared in accordance with the Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013.
- 2 The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the unaudited published year to date figures up to the third quarter of the respective financial year.
- 3 The nature of the real estate business of the Company is such that the result of the quarter / year may not be representative of the profit / (loss) for the period.
- The Board of Directors of the Company have recommended dividend of Rs.2 per share (20% of face value of equity shares) for the financial year 2018-19. The payment of dividend is subject to approval of the shareholders in the ensuing Annual General Meeting of the Company.
- Ind AS 115 'Revenue from Contracts with Customers', is a new accounting standard effective from April 1, 2018, which replaces existing revenue recognition requirements. In accordance with the new standard, and basis the Company's contracts with customers, its performance obligations are satisfied over time.

The Company has opted to apply the modified retrospective approach, and in respect of the contracts not complete as of April 1, 2018 (being the transition date), has made adjustments to retained earnings, recognising revenue of Rs.49,324 Lakhs, only to the extent of costs incurred, as the relevant projects were in early stages of development. Consequently, there is no impact on retained earnings as at the transition date.

While recognising revenue, the cost of land has been allocated in proportion to the construction cost incurred as compared to the accounting treatment hitherto of recognising revenue in proportion to the actual cost incurred (including land cost). Consequently, in respect of the quarter and year ended March 31, 2019, revenue is higher by Rs.13,387 lakhs and lower by Rs.1,00,905 lakhs, total expenses higher by Rs.11,207 lakhs and lower by Rs.86,047 lakhs, tax expense higher by Rs.628 lakhs and lower by Rs.4,333 lakhs and profit after tax higher by Rs.1,552 lakhs and lower by Rs.10,525 lakhs respectively. The basic and diluted EPS for the quarter and year ended is Rs.4.28 and Rs.22.80 per share, instead of Rs.4.71 and Rs.25.74 per share.

Under modified retrospective approach, the comparatives for the previous period figures are not required to be restated and hence are not comparable.

- 6 Previous period figures have been regrouped, re-arranged and re-classified wherever necessary to conform to current period's classification.
- The standalone financial results for the year ended March 31, 2019 are summarised below and detailed financial results are available on the Company's website www.oberoirealty.com and have been submitted to the BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com), where the equity shares of the Company are listed.

(Rs. in Lakh) Particulars Quarter ended Year ended 31/03/2019 31/12/2018 31/03/2018 31/03/2019 31/03/2018 Audited Audited Unaudited Audited Audited (Refer note 2) (Refer note 2) Total revenue (including other income) 19,425 16,622 27,300 1,15,829 1,08,334 Profit before tax 9,186 8,002 14,360 64,488 59,093 Profit after tax 6,311 5,451 9,534 45,370 41.716

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| Particulars | Quarter ended | | | Year ended | |
|--|---------------------------|--------------------|---------------------------|--|--------------------|
| | 31/03/2019 | 31/12/2018 | 31/03/2018 | Martin Company of the | 31/03/2018 |
| | Audited (Refer note 2) | Unaudited | Audited (Refer note 2) | Audited | Audited |
| Segment Revenue | | | | | |
| (a) Real estate | 53,633 | 49,170 | 31,093 | 2,44,545 | 1,13,675 |
| (b) Hospitality | 3,718 | 3.692 | 3,404 | 13,705 | 12,868 |
| Total Segment Revenue | 57,351 | 52,862 | 34,497 | 2,58,250 | 1,26,543 |
| Less: Inter segment revenue | _ | | _ | | |
| Net income from operations | 57,351 | 52,862 | 34,497 | 2,58,250 | 1.26,543 |
| Segment Results (Profit before unallocable (expenditure) / income, interest and finance charges and tax) (a) Real estate (b) Hospitality | 19,250 1,227 | 16,987 1,133 | 16,809 594 | 1,08,553 3,970 | 61,011 2,438 |
| Total Segment Results | 20,477 | 18,120 | 17,403 | 1,12,523 | 63,449 |
| Add/(Less): i) Interest and finance charges ii) Unallocable (expenditure) / income net of Unallocable Expenditure | (376) 1,771 | (485) 1,565 | (188) 544 | (1,936) 6,485 | (686) 1,828 |
| Profit before tax | 21,872 | 19,200 | 17,759 | 1,17,072 | 64,591 |
| Segment Assets (a) Real estate (b) Hospitality | 7,52,462 20,869 | 7,16,730 20,785 | 7,37,554 20,823 | 7,52,462 20.869 | 7,37,554 20,823 |
| Total segment assets | 7,73,331 | 7,37,515 | 7,58,377 | 7,73,331 | 7,58,377 |
| Add: Unallocated assets (1) | 3,39,523 | 3,68,139 | 2,64,096 | 3,39,523 | 2,64,096 |
| Total Assets | 11,12,854 | 11,05,654 | 10,22,473 | 11,12,854 | 10,22,473 |
| Segment Liabilities (a) Real estate (b) Hospitality | 3,01,978 3,761 | 3,10,945 3,490 | 4,05,840 3,306 | 3,01,978 3,761 | 4,05,840 3,306 |
| Total segment liability | 3,05,739 | 3,14,435 | 4,09,146 | 3,05,739 | 4,09,146 |
| Add: Unallocated liabilities (2) | 4.198 | 5,227 | 4.090 | 4,198 | 4,090 |
| Total Liabilities | 3,09,937 | 3,19,662 | 4,13,236 | 3,09,937 | 4,13,236 |

(1) Unallocated assets primarily comprise of corporate investments, MAT credit entitlement and property, plant and equipment.

(2) Unallocated liabilities includes deferred tax liabilities.

For and on behalf of the Board

Vikas Oberoi Chairman & Managing Director

Mumbai, May 10, 2019

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Audited Consolidated Statement of Assets and Liabilities

| Particulars | As at 31/03/2019 | (Rs. in Lal As at 31/03/20 | |
|---|--|-------------------------------|--|
| Particulars | Audited | Audited | |
| ASSETS | - ruuneu | Addited | |
| Non-current assets | | | |
|) Property, plant and equipments | 19,522 | 20, | |
| Capital work in progress | 12,513 | 11,3 | |
| 1 | | | |
| Investment properties | 86,472 | 76, | |
|) Intangible assets | 165 | 1 | |
| Intangible assets under development | 93 | | |
| Financial assets | | | |
| i) Investments | 2,59,891 | 2,40, | |
| ii) Other financial assets | 508 | | |
|) Deferred tax assets (net) | 13,478 | 14, | |
| Other non-current assets | 21,640 4,14,282 | 3.79, | |
| | 1,11,202 | | |
| Current assets | | | |
| Inventories | 4,16,547 | 4,24, | |
| Financial assets | 22.004 | | |
|) Investments | 33,884 | 1, | |
| i) Trade receivables | 10,940 | 18, | |
| ii) Cash and cash equivalents | 9,447 | 8, | |
| v) Bank balances other than (iii) above | 33,084 | 3, | |
|) Loans | 26,621 | 15, | |
| i) Other financial assets | 315 | | |
| Current tax assets (net) | 1,239 | 1, | |
| Other current assets | 1,66,495 | 1,69, | |
| OTAL LOOPTO (L. II) | 6,98,572 | 6,43, | |
| OTAL ASSETS (I+II) | 11,12,854 | 10,22, | |
| QUITY AND LIABILITIES | A CONTRACTOR OF THE CONTRACTOR | | |
| Equity Equity share capital | 36,360 | 33, | |
| Other equity | 7.66,557 | 5,75, | |
| | 8,02,917 | 6,09, | |
| N. T. Land | | NO. | |
|) Liabilities Non-current liabilities | | | |
| Financial liabilities | | | |
| | 50 951 | 67.6 | |
| | 58,851 | 67,8 | |
| | 417 | | |
| a) Total outstanding dues of micro enterprises and small enterprises b) Total outstanding dues of creditors other than micro enterprises and | 417 | | |
| small enterprises | 1,973 | 1, | |
| i) Other financial liabilities | | | |
| | | | |
| Capital creditors Total outstanding dues of micro enterprises | 1 | | |
| and small enterprises | 53 | | |
| b) Total outstanding dues of creditors other than | | | |
| micro enterprises and small enterprises | 386 | | |
| ii) Others | 11,246 | 8,2 | |
| Provisions | 11,246 | 8,2 | |
| Deferred tax liabilities (Net) | 3,083 | 3,7 | |
| Other non-current liabilities | 3,094 | 1,4 | |
| Other non-various nationales | 79,300 | 83,0 | |
| | 77,500 | | |
| Current liabilities | - Linear | | |
| Financial liabilities | | | |
| Borrowings | 24,756 | 26,5 | |
| Trade payables | | | |
| a) Total outstanding dues of micro enterprises and small enterprises | 1,233 | 7 | |
| b) Total outstanding dues of creditors other than micro enterprises and | | | |
| small enterprises | 19,607 | 12,3 | |
|) Other financial liabilities | 4 | | |
| i) Capital creditors | and the same of th | | |
| a) Total outstanding dues of micro enterprises and small enterprises | 73 | 1 | |
| b) Total outstanding dues of creditors other than micro enterprises and | 2,370 | 1,2 | |
| small enterprises | | | |
| ii) Others | 99,285 | 96,1 | |
| Other current liabilities | 82,119 | 1,92,4 | |
| Provisions | 83 | | |
| Current tax liabilities (net) | 1,111 | 3 | |
| | 2,30,637 | 3,30,1 | |
| TAL LIABILITIES (i+ii) | 3,09,937 | 4,13,2 | |
| TAL EOUITY AND LIABILITIES (I+II) | 11,12,854 | 10,22,4 | |

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R B C & CO LLP MUMBAtunbai, May 10, 2019 For and on behalf of the Board

Mkas Oberoi Chairman & Managing Director