

OBEROI REALTY ANNOUNCES Q1FY19 RESULTS

HIGHLIGHTS of Consolidated Financial results for Q1FY19

- Revenue for Q1FY19 at Rs. 895.38 crore as against Rs. 270.32 crore for Q1FY18 and EBITDA at Rs. 468.83 crore for Q1FY19 as against Rs.145.11 crore for Q1FY18
- Profit Before Tax (PBT) for Q1FY19 at Rs. 454.39 crore as against Rs. 131.91 crore for Q1FY18 and Profit After Tax (PAT) for Q1FY19 at Rs. 309.42 crore as against Rs. 91.37 crore for Q1FY18
- Total area booked for Q1FY19 was 2.87 lakh sq. ft. as against 0.98 lakh sq. ft. booked in Q1FY18 and the total value was Rs. 623.46 crore for Q1FY19 as against Rs. 287.92 crore for Q1FY18

Mumbai, 30th July 2018: Oberoi Realty Limited, headquartered in Mumbai, today announced its results for the first quarter of FY19. The company has recorded Consolidated Revenues of Rs. 895.38 crore for Q1FY19 as against Rs. 352.84 crore for Q4FY18 and Rs. 270.32 crore for Q1FY18.

The Consolidated Profit Before Tax for Q1FY19 was Rs. 454.39 crore as against Rs. 178.66 crore for Q4FY18 and Rs. 131.91 crore for Q1FY18.

The Consolidated Profit After Tax for Q1FY19 was Rs. 309.42 crore as against Rs. 142.92 crore for Q4FY18 and Rs. 91.37 crore for Q1FY18.

The order book stands at Rs. 4,429.62 crore at the end of Q1FY19 as against Rs. 5,360.82 crores at the end of Q4FY18 and Rs. 5,043.07 crore at the end of Q1FY18

Commenting on the Q1FY19 results, **Mr. Vikas Oberoi, Chairman & Managing Director, Oberoi Realty Limited** said “The year has started well for Oberoi Realty with successful closure of the QIP; this is a reflection of the faith reposed by our investors in us. In the last 6 months we have delivered over 23 lakh sq. ft. area and in the last quarter itself we have handed over possession of two residential projects - Esquire and Prisma in time much to the delight of our customers.

We understand owning an Oberoi Realty home is a dream for every aspirational home buyer; hence to make our homes more accessible, we have revised our business strategy to introduce innovative financial terms for our projects in OGC and Mulund. The response has been very heartening. With customer centricity at the core of our operations, we will continue to innovate and create value for all our stakeholders.”

Awards & Recognition

- Oberoi realty recognized as “Integrated property development of the year-Western India” at the Real estate excellence awards
- Oberoi Mall received the following awards at the National Awards for Marketing Excellence presented by Times Now
 - “Best Thematic Decoration-Jingle All The Way To Switzerland”
 - “Most Admired Green Shopping Mall of the Year”
 - “Shopping Mall of the Year (Retailer's Choice)”

About Oberoi Realty Limited

Oberoi Realty Ltd. is India's leading real estate development company, headquartered in Mumbai. It is focused on premium developments in the residential, office space, retail, hospitality and social infrastructure verticals. In the real estate space, Oberoi Realty is an established brand with an impeccable track record. Its primary aim is to build aspirational developments for its customers with distinctive designs, functional aesthetics and quality finishes that translate into landmark projects through its mixed-use and single-segment developments. This mix of innovative design, planning initiatives and use of cutting-edge technologies has enabled the company to

*Press Release:
For immediate issue*



successfully deliver 42 completed projects across Mumbai, the financial capital of India. More information about the company is available on www.oberoirealty.com

Forward Looking Statement

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Oberoi Realty Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For further details, please contact:

Ms. Reema Kundnani - Vice President, Head – Marketing, Corporate Communications and Luxury Residential Sales, Oberoi Realty. Email: reema.kundnani@oberoirealty.com