

## OBEROI REALTY ANNOUNCES Q4 FY19 and FY19 RESULTS

### HIGHLIGHTS of Consolidated Financials for Q4 FY19

- Revenue for Q4FY19 at Rs. **597.30** crore as against Rs. **352.84** for Q4FY18 and EBITDA at Rs. **233.52** crore for Q4FY19 as against Rs. **191.22** crore for Q4FY18
- Profit Before Tax (PBT) for Q4FY19 at Rs. **220.12** crore as against Rs. **178.66** crore for Q4FY18 and Profit After Tax (PAT) for Q4FY19 at Rs. **155.76** crore as against Rs. **142.92** crore for Q4FY18
- Total area booked for Q4FY19 was **1.45 lakh** sq. ft. as against **1.31 lakh** sq. ft. booked in Q4FY18 and the total value was Rs. **319.14** crore for Q4FY19 as against Rs. **263.32** crore for Q4FY18

### HIGHLIGHTS of Consolidated Financials for FY19

- Revenue for FY19 at Rs. **2,661.25** crore as against Rs. **1,292.01** crore for FY18 and EBITDA at Rs. **1,234.12** crore for FY19 as against Rs. **701.84** crore for FY18
- Profit Before Tax (PBT) for FY19 at Rs. **1,177.62** crore as against Rs. **649.53** crore for FY18 and Profit After Tax (PAT) at Rs. **816.93** crore as against Rs. **458.80** crore for FY18

**Mumbai, May 10th, 2019:** Oberoi Realty Limited, headquartered in Mumbai, today announced its results for the fourth quarter of FY19 and full year FY19. The Company has recorded Consolidated Revenue of Rs. **597.30** crore for Q4FY19 as against Rs. **352.84** crore for Q4FY18. The Consolidated Revenue is Rs. **2,661.25** crore for FY19 as against Rs. **1,292.01** crore for FY18.

The Consolidated Profit Before Tax for Q4FY19 is Rs. **220.12** crore as against Rs. **178.66** crore for Q4FY18. The Consolidated Profit Before Tax for FY19 is Rs. **1,177.62** crore as against Rs. **649.53** crore for FY18.

The Consolidated Profit After Tax for Q4FY19 is Rs. **155.76** crore as against Rs. **142.92** crore for Q4FY18. The Consolidated Profit After Tax for FY19 is Rs. **816.93** crore as against Rs. **458.80** crore for FY18.

Commenting on the results, **Mr. Vikas Oberoi, Chairman & Managing Director, Oberoi Realty Limited** said, "2018 saw the formalization of the Indian economy and a complete transformation of the real estate sector. Despite dynamic changes in the macro economy we showcased a strong performance at Oberoi Realty, which is an indication of the credibility and trust reposed in our brand by our customers and the market.

Our healthy performance is a result of our ability to adapt seamlessly to market and customer sentiments. The residential projects continue to receive a promising response from home buyers and our diversified verticals have also been performing well. In the coming year, we expect the demand to further consolidate in favour of credible developers like Oberoi Realty with a healthy track record".

### Awards & Recognition

- Oberoi Realty recognised as the 'Most Respected Real Estate Brand of the Year-India' by Grohe Hurun
- Commerz II received 1st – runner up for 'Outstanding demonstration in Innovation & Technology' by INFHRA- FM Excellence Conference & Awards

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For immediate issue



- Oberoi Realty recognised for 'Contribution in the development of gated communities in India' by IRECMS
- Oberoi Mall recognised for 'Best Customer Experience - Shopping Malls & Most Admired Shopping Centre of the Year-Retailers Choice' by ET NOW Global Awards for Retail Excellence
- The Westin Mumbai Garden City received the highest rating in 'Food Hygiene Rating by the governmental body - FSSAI's Food Hygiene Rating Scheme at the Eat Right awards'

#### **About Oberoi Realty Limited**

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Oberoi Realty Ltd. is India's leading real estate development company, headquartered in Mumbai. It is focused on premium developments in the residential, office space, retail, hospitality and social infrastructure verticals. In the real estate space, Oberoi Realty is an established brand with an impeccable track record. Its primary aim is to build aspirational developments for its customers with distinctive designs, functional aesthetics and quality finishes that translate into landmark projects through its mixed-use and single-segment developments. This mix of innovative design, planning initiatives and use of cutting-edge technologies has enabled the company to successfully deliver 42 completed projects across Mumbai, the financial capital of India. More information about the company is available on <https://www.oberoirealty.com>

#### **Forward Looking Statement**

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Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Oberoi Realty Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

#### **For further details, please contact:**

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