

OBEROI REALTY LIMITED ANNOUNCES Q4FY21 and FY21 RESULTS

HIGHLIGHTS of Consolidated Financials for Q4FY21

- Revenue for Q4FY21 at Rs. **800.87** crore as against Rs. **625.73** crore for Q4FY20 and EBITDA at Rs **384.29** crore for Q4FY21 as against Rs **380.75** crore for Q4FY20
- Profit Before Tax (PBT) for Q4FY21 at Rs. **354.86** crore as against Rs. **350.80** crore for Q4FY20 and Profit After Tax (PAT) for Q4FY21 at Rs. **287.47** crore as against Rs. **250.76** crore for Q4FY20
- Total area booked for Q4FY21 was **10.63 lakh** sq. ft. as against **1.27 lakh** sq. ft. booked in Q4FY20 and the total value was Rs **1,957.26** crore for Q4FY21 as against Rs. **230.28** crore for Q4FY20

HIGHLIGHTS of Consolidated Financials for FY21

- Revenue for FY21 at Rs. **2,090.59** crore as against Rs. **2,285.98** crore for FY20 and EBITDA at Rs **1,038.40** crore for FY21 as against Rs. **1,096.32** crore for FY20
- Profit Before Tax (PBT) for FY21 at Rs. **924.42** crore as against Rs. **968.89** crore for FY20 and Profit After Tax (PAT) for FY21 at Rs. **741.54** crore as against Rs. **689.19** crore for FY20

Mumbai, May 14th, 2021: Oberoi Realty Limited, headquartered in Mumbai, today announced its results for the fourth quarter of FY21 and full year FY21. The Company has recorded Consolidated Revenue of Rs. **800.87** crore for Q4FY21 as against Rs. **625.73** crore for Q4FY20. The Consolidated Revenue is Rs. **2,090.59** crore for FY21 as against Rs. **2,285.98** crore for FY20.

The Consolidated Profit Before Tax for Q4FY21 is Rs. **354.86** crore as against Rs. **350.80** crore for Q4FY20. The Consolidated Profit Before Tax for FY21 is Rs. **924.42** crore as against Rs. **968.89** crore for FY20.

The Consolidated Profit After Tax for Q4FY21 is Rs. **287.47** crore as against Rs. **250.76** crore for Q4FY20. The Consolidated Profit After Tax for FY21 is Rs. **741.54** crore as against Rs. **689.19** crore for FY20.

Commenting on the Q4 FY21 results, **Mr. Vikas Oberoi, Chairman & Managing Director, Oberoi Realty Limited** said, The ongoing pandemic has been extremely challenging for everyone. The need to have a safe and secure environment for one's family has naturally become the top priority. We are seeing a clear trend of consumer preferences moving towards spacious homes that can cater to the needs of every family member.

Our quarterly and yearly numbers are a testament to this shift which we believe is here to stay. We launched two new residential projects (Elysian-Tower A in Goregaon and Sky City-Tower F in Borivali) in this quarter that saw an overwhelming response. This highlights the fact that as a result of customer's confidence and the inevitable consolidation in the industry, the market share of the established developers will continue to grow.

We are adhering to all the health and safety guidelines while making sure that our construction sites are functional. We are undertaking necessary measures to ensure that our employees are vaccinated at the earliest. We expect site and show apartment visits to pick up swiftly once the lockdown restrictions are relaxed.

Awards

- Oberoi Realty recognised as "Most Admired Homes" by Hindustan Times Real Estate Titans
- Three Sixty West, Sky City, Eternia, Maxima and Commerz III emerged winners in the "Construction Health, Safety & Environment" category at CIDC Vishwakarma Awards
- Seasonal Taste restaurant won the "Best 24 hour premium dining restaurant" in Times food and nightlife awards.

Press Release:
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- Oberoi Mall recognised as “Best Shopping Centre of the Year (Metro West)” in the Business Leader of the Year awards at World leadership Congress and awards

About Oberoi Realty Limited

Oberoi Realty Ltd. is India’s leading real estate development company, headquartered in Mumbai. It is focused on premium developments in the residential, office space, retail, hospitality, and social infrastructure verticals. In the real estate space, Oberoi Realty is an established brand with an impeccable track record. Its primary aim is to build aspirational developments for its customers with distinctive designs, functional aesthetics and quality finishes that translate into landmark projects through its mixed-use and single-segment developments. This mix of innovative design, planning initiatives and use of cutting-edge technologies has enabled the company to successfully deliver 42 completed projects across Mumbai, the financial capital of India. More information about the company is available on <https://www.oberoirealty.com>.

Forward Looking Statement

Certain statements in this document may be forward-looking statements. Such forward looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Oberoi Realty Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

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